

**General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA-Advantage!™, a menu-driven database system. The Internet address for GSA-Advantage!™ is: <http://www.gsadvantage.gov>

Professional Engineering Services (PES)

FSC Group: 871 II

Contract No.: GS-23F-0024K



For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at: <http://www.fss.gsa.gov>

Contract Period: October 28, 1999 – October 27, 2019



"Where will our knowledge take you?"

**BMT Designers & Planners, Inc.
4401 Ford Ave, Ste. 1000
Alexandria, VA 22302
Telephone: (703) 920-7070
Fax: (703) 920-7177
www.dandp.com**

Business Size/Status: Large

Prices shown herein are NET (discount deducted).

Pricelist current through modification #A436 dated 06/30/15



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GENERAL CONTRACT INFORMATION

1a. Table of Awarded Special Item Numbers (SINs):

- SIN 871-1 / 871-1RC: Strategic Planning for Technology Programs
- SIN 871-2 / 871-2RC: Concept Development & Requirements Analysis
- SIN 871-3 / 871-3RC: System Design, Engineering & Integration
- SIN 871-4 / 871-4RC: Test & Evaluation
- SIN 871-5 / 871-5RC: Integrated Logistics Support
- SIN 871-6 / 871-6RC: Acquisition & Life Cycle Management

1b. Lowest Priced Model Number and Lowest Price:

Please refer to our rates on page [#12](#)

1c. Labor Category Descriptions:

Please refer to page [#7](#)

2. Maximum Order:

\$1,000,000

3. Minimum Order:

\$100

4. Geographic Coverage:

Domestic Only

5. Point (s) of Production:

Not Applicable

6. Discount from List Price:

All Prices Herein are Net

7. Quantity Discounts:

Not Applicable

8. Prompt Payment Terms:

Net 30 days

9a. Government Purchase Card **is** accepted at or below the micro – purchase threshold.

9b. Government Purchase Card **is** accepted above the micro – purchase threshold.

10. Foreign Items:

None

11a. Time of Delivery:

To Be Negotiated with Ordering Agency

11b. Expedited Delivery:

To Be Negotiated with Ordering Agency

11c. Overnight and 2-Day Delivery:

To Be Negotiated with Ordering Agency

11d. Urgent Requirement:

To Be Negotiated with Ordering Agency

12. F.O.B. Point(s):

Destination

13a. Ordering Address:

BMT Designers & Planners, Inc.
Attn: Alicia Bassar/GSA Orders
4401 Ford Ave, Ste. 1000
Alexandria, VA 22302

13b. For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), are found in Federal Acquisition Regulation (FAR) 8.405-3.

- | | |
|---|--|
| 14. Payment Address: | BMT Designers & Planners, Inc.
Attn: Accounts Receivable / GSA Orders
4401 Ford Ave, Ste. 1000
Alexandria, VA 22302 |
| 15. Warranty Provision: | Not Applicable |
| 16. Export Packing Charges: | Not Applicable |
| 17. Terms & Conditions of Government Purchase Card Acceptance (any thresholds above the micro-purchase level): | Contact Contract Administrator |
| 18. Terms and conditions of rental, maintenance, and repair: | Not Applicable |
| 19. Terms and conditions of installation (if applicable): | Not Applicable |
| 20. Terms and conditions of repair parts indicating date of parts, price lists and any discounts from list prices: | Not Applicable |
| 20a. Terms and conditions for any other services (if applicable): | Not Applicable |
| 21. List of service and distribution points (if applicable): | Not Applicable |
| 22. List of participating dealers (if applicable): | Not Applicable |
| 23. Preventative maintenance (if applicable) | Not Applicable |
| 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants.): | Not Applicable |
| 24b. Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/ : | Contact Contract Administrator for more information. |
| 25. Data Universal Number System (DUNS) Number: | 018539619 |
| 26. BMT Designers & Planners, Inc. <i>is</i> registered in the System for Award Management (SAM) Database. | |

CONTRACT OVERVIEW

GSA awarded BMT Designers & Planners, Inc. a GSA Federal Supply Schedule contract for Professional Engineering Services (PES), Contract No. GS-23F-0024K. The current contract period is October 28, 1999 – October 27, 2019. The contract allows for the placement of Firm Fixed Price or Time and Materials task orders using the labor categories and ceiling rates defined in the contract.

CONTRACT ADMINISTRATOR

Alicia Bassar
BMT Designers & Planners, Inc.
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Alexandria, VA 22302
Telephone: (703) 920-7070
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MARKETING AND TECHNICAL POINT OF CONTACT

Kai Skvarla
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Alexandria, VA 22302
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Fax Number: (703) 920-7177
Email: kskvarla@dandp.com

BRIEF COMPANY OVERVIEW

BMT Designers & Planners provides technical and managerial consultancy services to a variety of government agencies and commercial clients, primarily in the Maritime Business Sector. The foundation of our competencies is supported by four pillars of excellence: Ship Design and Engineering, Advanced Technology, Environmental, and Safety. Our record of delivering high caliber design, analysis and management support services exceeding customer expectations defines over 50 years of client service to the Maritime Industry.

CONTRACT USE

This contract is available for use by all federal government agencies, as a source for Professional Engineering Services, for worldwide use. Executive agencies, other Federal agencies, mixed –ownership Government corporations, and the District of Columbia; government contractors authorized in writing by a Federal agency pursuant to 48 CFR 51.1; and other activities and organizations authorized by statute or regulation to use GSA as a source of supply may use this contract. Additionally, contractors are encouraged to accept orders received from activities within the Executive Branch of the Federal Government.

CONTRACT SCOPE

The contractor shall provide all resources including personnel, management, supplies, services, materials, equipment, facilities and transportation necessary to provide a wide range of professional services as specified in each task order.

Services specified in a task order may be performed at the contractor's facilities or the ordering agencies' facilities. The government will determine the contractor's compensation by any of several different methods (to be specified at the task order level) e.g., a firm-fixed price for services with or without incentives, labor hours or time-and-material.

The Special Item Numbers (SINs) available under this contract provides services across the full life cycle of a project. When task orders are placed, they must identify the SIN or SINs under which the task is being executed. **BMT Designers & Planners, Inc. has been awarded a contract by GSA to provide services under the following SINs:**

- SIN 871-1 / 8971-1RC: Strategic Planning for Technology Programs
- SIN 871-2 / 871-2RC: Concept Development & Requirements Analysis
- SIN 871-3 / 871-3RC: System Design, Engineering & Integration
- SIN 871-4 / 871-4RC: Test & Evaluation
- SIN 871-5 / 871-5RC: Integrated Logistics Support
- SIN 871-6 / 871-6RC: Acquisition & Life Cycle Management

A full description of each SIN definition and examples of the types of work covered by the SIN are provided online at:
<http://www.gsaelibrary.gsa.gov/ElibMain/scheduleSummary.do;jsessionid=03D0FBF7A02BBD548E7BC411B0A78C20.node2?scheduleNumber=871>

PEDs: Civil, Mechanical and Electrical

INSTRUCTIONS FOR PLACING ORDERS FOR SERVICES BASED ON GSA SCHEDULE HOURLY RATES

GSA provides a streamlined, efficient process for ordering the services you need. GSA has already determined that BMT Designers & Planners, Inc. meets the technical requirements and that our prices offered are fair and reasonable. Agencies may use written orders; facsimile orders, credit card orders, blanket purchase agreement orders or individual purchase orders under this contract.

If it is determined that your agency needs an outside source to provide PES services, follow these simple steps:

Orders under the Micro-Purchase Threshold (\$3,000)
<ul style="list-style-type: none"> Select the contractor best suited for your needs and place the order.
Orders in-between the Micro-Purchase Threshold (\$3,000) and the Simplified Acquisition Threshold (\$150,000)
<ul style="list-style-type: none"> Prepare a SOW or PWS in accordance with FAR 8.405-2(b). Prepare and send the RFQ (including SOW and evaluation criteria) to at least three GSA Schedule contractors. Evaluate, then make a "Best Value" determination. <p>Note: The ordering activity should request GSA Schedule contractors to submit firm-fixed prices to perform the services identified in the SOW.</p>
Orders over the Simplified Acquisition Threshold (\$150,000)
<ul style="list-style-type: none"> Prepare the RFQ (including the SOW and evaluation criteria) and post on eBuy to afford all Schedule contractors the opportunity to respond, or provide the RFQ to as many Schedule contractors as practicable, consistent with market research, to reasonably ensure that quotes are received from at least three contractors. Seek price reductions. Evaluate all responses and place the order, or establish the BPA with the GSA Schedule contractor that represents the best value (refer to FAR 8.405-2(d)). <p>Note: The ordering activity should request GSA Schedule contractors to submit firm-fixed prices to perform the services identified in the SOW.</p>

Developing a Statement of Work (SOW)

In the SOW, include the following information:

- Work to be performed,
- Location of work,
- Period of performance;
- Deliverable schedule, and
- Special standards and any special requirements, where applicable.

Preparing a Request for Quote (RFQ)

- Include the SOW and evaluation criteria;
- Request fixed price, ceiling price, or, if not possible, labor hour or time and materials order;
- If preferred, request a performance plan from contractors and information on past experience; and include information on the basis for selection.
- May be posted on GSA's electronic RFQ system, e-Buy

For more information related to ordering services, go to <http://www.gsa.gov/schedules-ordering> and click "Ordering Information". Also see summary guidelines in the [Multiple Award Schedule \(MAS\) Desk Reference Guide, Ordering Procedures.](#)

BLANKET PURCHASE AGREEMENT

Ordering activities may establish BPAs under any schedule contract to fill repetitive needs for supplies or services. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPAs and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). In determining how many BPAs to establish, consider:

- The scope and complexity of the requirement(s);
- The need to periodically compare multiple technical approaches or prices;
- The administrative costs of BPAs; and
- The technical qualifications of the schedule contractor(s).

Establishment of a single BPA, or multiple BPAs, shall be made using the same procedures outlined in 8.405-1 or 8.405-2. BPAs shall address the frequency of ordering, invoicing, discounts, requirements (e.g. estimated quantities, work to be performed), delivery locations, and time.

When establishing multiple BPAs, the ordering activity shall specify the procedures for placing orders under the BPAs.

Establishment of a multi-agency BPA against a Federal Supply Schedule contract is permitted if the multi-agency BPA identifies the participating agencies and their estimated requirements at the time the BPA is established.

Ordering from BPAs:

Single BPA. If the ordering activity establishes one BPA, authorized users may place the order directly under the established BPA when the need for the supply or service arises.

Multiple BPAs. If the ordering activity establishes multiple BPAs, before placing an order exceeding the micro-purchase threshold, the ordering activity shall:

- Forward the requirement, or statement of work and the evaluation criteria, to an appropriate number of BPA holders, as established in the BPA ordering procedures; and
- Evaluate the responses received, make a best value determination (see 8.404(d)), and place the order with the BPA holder that represents the best value.

BPAs for hourly rate services. If the BPA is for hourly rate services, the ordering activity shall develop a statement of work for requirements covered by the BPA. All orders under the BPA shall specify a price for the performance of the tasks identified in the statement of work.

Duration of BPAs. BPAs generally should not exceed five years in length, but may do so to meet program requirements. Contractors may be awarded BPAs that extend beyond the current term of their GSA Schedule contract, so long as there are option periods in their GSA Schedule contract that, if exercised, will cover the BPA's period of performance.

Review of BPAs:

The ordering activity that established the BPA shall review it at least once a year to determine whether:

- The schedule contract, upon which the BPA was established, is still in effect;
- The BPA still represents the best value (see 8.404(d)); and
- Estimated quantities/amounts have been exceeded and additional price reductions can be obtained.

The ordering activity shall document the results of its review.

LABOR CATEGORY DESCRIPTIONS

BMT Designers & Planners commercial practices include the education/experience substitutions identified below. In order to be consistent with commercial practices, BMT Designers & Planners incorporates their commercial education/experience substitution to all GSA labor categories.

Experience Substitutions Methodology:

High School Diploma + 4 years additional experience	Equals	Bachelors Degree
Bachelors Degree + 2 years additional experience	Equals	Masters Degree
Masters Degree + 3 years additional experience	Equals	PhD

Education Substitutions Methodology:

A Ph.D. may be substituted for 3 years of required experience with a Masters Degree or 4 years with a Bachelors Degree.
A Masters Degree may be substituted for 2 years of required experience with a Bachelors Degree.
A Bachelors Degree may be substituted for 4 years of required experience with a High School Diploma.

GSA Labor Category	Minimum Years Experience	Minimum Education Requirements	Description
Lead Program Manager	18	Bachelors	Ability to plan and execute complex technical tasks, to apply analytical problem solving methodologies, to provide technical direction to support staff, to interface with Government and prime contractor personnel, and to effectively allocate resources. Responsible for the overall project and financial management of Research, Design, Development, and production engineering projects. Establishes appropriate Program Management Plans, budgets, technical approach, milestones, assets and liaison with the customer. Responsible for the supervision of the staff working on the project. Degree in a field related to engineering and extensive professional experience in organizing, managing, and conducting activities supporting Government acquisition programs. Proven experience in successfully formulating programs, developing budgets and schedules, establishing standards, and coordinating efforts in multiple task activities. Must have thorough understanding of requirements, policies, and procedures related major systems acquisition.

GSA Labor Category	Minimum Years Experience	Minimum Education Requirements	Description
Senior Program Manager	16	Bachelors	<p>Ability to plan and execute complex technical tasks, to provide technical direction to support staff, to interface with Government, and to effectively allocate resources.</p> <p>Responsible for the project and financial management of Research, Design, Development, and production engineering projects. Establishes appropriate Program Management Plans, budgets, technical approach, milestones, assets and liaison with the customer. Responsible for the supervision of the staff working on the project. Degree in a field related to engineering and comprehensive professional experience in organizing, managing, and conducting activities supporting Government acquisition programs. Proven experience in successfully formulating programs, developing budgets and schedules, establishing standards, and coordinating efforts in multiple task activities. Must have thorough understanding of requirements, policies, and procedures related to major systems acquisition.</p>
Lead Project Manager	14	Bachelors	<p>Specializes in managing and directing complex acquisition projects from requirements definition through delivery and acceptance. Develops project budgets, tracks expenditures against budgets, and develops projections of cost at completion.</p> <p>Interprets plans and specifications, prepares cost breakdowns, and negotiates budgets. Develops task statements for team members and subcontractors. Monitors progress and prepares progress and status reports. Degree in a field related to engineering and comprehensive professional experience in organizing, managing, and conducting activities supporting Government acquisition programs. Proven experience in successfully formulating programs, developing budgets and schedules, establishing standards, and coordinating efforts in multiple task activities</p>

GSA Labor Category	Minimum Years Experience	Minimum Education Requirements	Description
Senior Project Manager	12	Bachelors	Specializes in managing and directing acquisition projects from requirements definition through delivery and acceptance. Develops project budgets, tracks expenditures against budgets, and develops projections of cost at completion. Interprets plans and specifications, prepares cost breakdowns, and negotiates budgets. Develops task statements for team members and subcontractors. Monitors progress and prepares progress and status reports. Degree in a field related to engineering and considerable professional experience in organizing, managing, and conducting activities supporting Government acquisition programs. Proven experience in successfully formulating programs, developing budgets and schedules, establishing standards, and coordinating efforts in multiple task activities.
Subject Matter Expert III	14	Masters	Provides expert independent services and leadership in specialized technical areas. Plans and executes complex technical projects, applies analytical problem solving methodologies, technical direction, interfaces with client and/or prime contractor representatives and effectively allocates resources. Has specialized experience in planning, evaluating, directing and coordinating research and development projects. Degree in a field related to engineering and comprehensive professional experience in one or more specialized subject matter fields related to Government systems acquisition.
Subject Matter Expert II	12	Masters	Provides expert independent services and leadership in specialized technical areas. Plans and executes complex technical projects, applies analytical problem solving methodologies, technical direction, interfaces with client and/or prime contractor representatives and effectively allocates resources. Has specialized experience in planning, evaluating, directing and coordinating research and development projects. Degree in a field related to naval engineering and considerable professional experience in one or more specialized subject matter fields related to Government systems acquisition.

GSA Labor Category	Minimum Years Experience	Minimum Education Requirements	Description
Subject Matter Expert I	8	Masters	Provides expert independent services and leadership in specialized technical areas. Plans and executes technical projects, applies analytical problem solving methodologies, technical direction, interfaces with client and/or prime contractor representatives and effectively allocates resources. Has specialized experience in planning, evaluating, directing and coordinating research and development projects. Degree in a field related to engineering and broad professional experience in one or more specialized subject matter fields related to Government systems acquisition.
Lead Requirements Engineer	10	Masters	Provides specialized services related to meeting requirements imposed by government representatives who are responsible for acquiring Major System assets capable of performing specific missions. Plans and executes technical projects. Degree in a field related to engineering and broad professional experience in correlating imposed major system asset requirements to specific systems capable of meeting those requirements in a cost-effective manner.
Senior Requirements Analyst	14	Bachelors	Provides specialized services related to meeting requirements imposed by government representatives who are responsible for acquiring Major System assets capable of performing specific missions. Plans and executes technical projects. Specialized experience in the requirements of major systems assets subsystems, with at least 10 years of associated time engaged with the asset and working with these subsystems.
Lead Design Engineer III	12	Bachelors	Responsible for the design, engineering, development, analysis, and implementation of acquisition asset support systems. Provides engineering support in unique technical areas. Performs equipment engineering design evaluations. Recommends alterations to development and design to improve equipment capability and reliability. Degree in a field related to engineering and comprehensive professional experience in major systems assets design development projects. Specializes in state-of-the-art support systems, as well as newly-emerging variants of these systems.

GSA Labor Category	Minimum Years Experience	Minimum Education Requirements	Description
Lead Design Engineer II	8	Bachelors	Responsible for the design, engineering, development, analysis, and implementation of acquisition asset support systems. Provides engineering support in unique technical areas. Performs equipment engineering design evaluations. Recommends alterations to development and design to improve equipment capability and reliability. Degree in a field related to engineering and considerable professional experience in major systems assets design development projects. Specializes in state-of-the-art support systems, as well as newly-emerging variants of these systems.
Lead Design Engineer I	4	Bachelors	Responsible for the design, engineering, development, analysis, and implementation of acquisition asset support systems. Provides engineering support in unique technical areas. Performs equipment engineering design evaluations. Recommends alterations to development and design to improve equipment capability and reliability. Degree in a field related to engineering and broad professional experience in major systems assets design development projects. Specializes in state-of-the-art support systems, as well as newly-emerging variants of these systems.
Lead Ship Designer	12	HS Diploma	Responsible for the computer-aided design and analysis of major asset support systems, to produce design drawings consolidating asset arrangements with structural details, electrical wiring and fluid systems piping runs. Provides support in unique technical areas related to the auxiliary systems of the asset. Comprehensive professional experience in design development projects, using state-of-the-art computer-aided design software.
Senior Trainer	5	Bachelors	Provides technical responsibility for training. Performs work independently using judgment and integrity, responsible for organizing executing and coordinating staff problems. Responsible for quality control.

HOURLY RATES FOR SERVICES
SIN(s) 871-1 / 871-1RC, 871-2 / 871-2RC, 871-3 / 871-3RC,
871-4 / 871-4RC, 871-5 / 871-5RC and 871-6 / 871-6RC

PEDs: Elect, Mech, Civil

Labor Category	GSA Price (incl IFF)
Lead Program Manager	\$187.66
Senior Program Manager	\$162.50
Lead Project Manager	\$157.42
Senior Project Manager	\$148.33
Subject Matter Expert III	\$159.56
Subject Matter Expert II	\$139.73
Subject Matter Expert I	\$136.75
Lead Requirements Engineer	\$134.06
Senior Requirements Analyst	\$154.16
Lead Design Engineer III	\$135.08
Lead Design Engineer II	\$124.72
Lead Design Engineer I	\$114.25
Lead Ship Designer	\$121.87
Senior Trainer	\$135.74

BMT Designers & Planners, Inc. acknowledges that the Service Contract Act (SCA) is applicable to this contract as it applies to the entire Professional Engineering Services (PES) Schedule and all services provided. While no specific SCA labor categories have been identified, this contract still maintains the provisions and protections for SCA eligible labor categories and the Contractor will ensure that all employees that fall under the provisions of the SCA will be compensated in accordance with the applicable wage determination(s) for the location(s) in which work is performed. If and/or when the contractor adds SCA labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable wage determination number. Failure to do so may result in cancellation of the contract.